

KM

DIRECT HOLDINGS



INTRODUCTION

Konica Minolta South Africa is wholly owned by the Bidvest Group, as well as the principal importer and distributor of the Konica Minolta business technology products including colour and monochrome digital copiers, laser printers and fax devices.

Konica Minolta has consistently won top awards from all independent test laboratories.

The company comprises of 16 branches and 60 dealerships nationwide. Konica Minolta is geared to provide a total solution, from product sales, software and technical support, to spare parts and consumables.

These products are at the forefront of international trends. The technology used in our products, continue to advance at a rapid pace. Products are getting faster, cheaper and better. The range offered to clients continues to grow, but more significantly, it is our expertise in integrating these products with our client's network environment that drives the future of office automation.

Most recently Konica Minolta won the BERTL (Business Equipment Research and Test laboratories) platinum Award for Colour Productivity in the BERTL Readers' Choice Award.

ABOUT KM DIRECT

KM Direct is a company focused on delivering cutting edge technology to SME's and corporate businesses alike, **we are big enough to matter and small enough to care.** We pride ourselves in personal service delivery. We tailor make solutions to fit budget, spec and productivity, creating seamless collaboration across branches and departments, giving our customers one solution that delivers everything, while driving down costs and increasing productivity.

OUR CLIENTS

With an excess of thousands of clients nationwide we match our product, services and skills against international benchmarks for quality. Particular about controls and processes, KM Direct will never cut corners at the expense of quality. **We are well trusted by our clients, which is well deserved.** For these reasons, and that we always consider our clients in a long-term context, both our systems and relationships are investments built to last.

PABX & HOSTED SOLUTIONS

The way the world communicates and does business is changing, becoming faster, less expensive, and most importantly more efficient. KM Direct offers so much more with our PABX onsite and hosted solutions. We tailor our systems to best suit each client to increase efficiency in the business and decrease costs.

VOICE & DATA

As a trusted leader in telecoms our goal is to provide innovative and reliable solutions for quality voice and data services. We reduce our clients' telecom costs typically by 20% – 30%, as well as improving quality and employee productivity, while delivering an unprecedented level of ongoing support and no down time.

GENERATORS & SOLAR POWER

KM Direct is supplier of Solar Power and Generators to all size companies. We understand that any downtime has a negative effect on any business. With our help, we can [reduce costs and increase efficiency](#) during loadshedding in South Africa.



ACCESS CONTROL

Beyond traditional security, access control systems can assist any business, residential estate or education facility increase operational efficiencies and reduce costs by enabling integration with a large variety of solutions **ie. time and attendance, point of sale integration/cashless facility, visitor management as well as CCTV integration.** Our time and attendance software is at the forefront of technology and is one of the industry leading brands. “Gone are the days” of filling in and processing manual time sheets, overtime claims and leave forms.

CCTV

The highly advanced technology of modern security cameras allows the protection of your assets with continuous and seamless monitoring of their facilities, either via an **off site monitoring control center** or various utilities and app’s that are available on a number of platforms. We supply the top brands in SA and we have on-site experts to ensure all spots are covered and clients pay for only what they need.

ADDITIONAL SERVICES

We pride ourselves in going the extra mile. Our services and solutions encompass all aspects of critical back-end environments:

- ▶ Network infrastructure
- ▶ IT Desktop support

MULTIFUNCTIONAL DEVICES

01

MULTIFUNCTIONAL DEVICES

We have an award-winning range of Black & White and colour bizhub multifunctional devices. These print-copy-fax-scan devices deliver superior speed, quality and reliability.

02

PRODUCTION PRINT SYSTEMS

Our best-in-class AccurioPRESS range is a perfect solution for flexographic and commercial printers, CRDs and other high-volume printing centres.

03

APPLICATION SOLUTIONS

Powerful, simple software solutions that speed up your workflow and manage documents and devices more efficiently, whatever your industry.

04

SERVICES

Our range of services include: print management, ongoing access to technical experts and developers for customised solutions, documents and reporting.

05

MOBILE PRINTING

Solutions that cater for today's mobile lifestyle, bringing more flexibility and productivity to your core activities - wherever you are.

06

LASER PRINTERS

The bizhub range of efficient, reliable, single-function laser printers is widely rated as best-in class and is ideally suited for all businesses from SMEs to corporates.

OUR SOFTWARE



KONICA MINOLTA BRANCHES

KONICA MINOLTA has a huge presence in all regions of the county with other 60 dealers nationwide.





KONICA MINOLTA

RETHINK THE NEW YEAR

Giving Shape to Ideas

[OUT THE BOX]
SMARTSOLUTIONS

Giving Shape To Ideas

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